

AIP
Logistics

Warehousing, Transportation & Rail Services



**LIQUID BULK
TRANSLOADING
TERMINAL**

WAREHOUSING

**TRANSPORTATION
& LOGISTICS**



American Industrial Partners

*Leading customers down the roads & rails to success
for over 35 years!*

OUR MISSION

It is the mission of American Industrial Partners (AIP) to create business and commerce opportunities for a manufacturer or distributor in the production, marketing, importation, exportation, warehousing, and distribution of their goods in the American marketplace.

AIP Logistics' company and employee pledge to its customers is to provide the highest economically feasible level of service available in the area. Our success can only be measured by the success of our customers.



We feel that a reliable logistics program has four main ingredients:

Attitude: Can do, quality, dependability.

Facilities: Certified food-grade, ambient, temperature-controlled, refrigerated, and outside yard space.

Services: Pallet in/out, inventory management, rail services, labeling, repackaging, sequencing, liquid bulk transloading, and many more.

Transportation: Day cabs, vans, reefers, curtain side, dry bulk, and tanker trailers.

***With these ingredients in place your program will
ALWAYS be ready to move forward.***

OUR HISTORY

Founded in 1982 by Charles L. Kantner, American Industrial Partners was originally known as Riverside Storage, offering basic warehousing for dry food ingredients. Since that time, AIP's service offering has expanded to include warehousing for a variety of products like paper, metals, refrigerated supplies, plastics, and many others. Recently AIP added transloading and distribution, stock picking, and local transportation to their list of ever-growing services.

Starting with one employee and local customers, today American Industrial Partners employs a staff to service over 540,000 square feet of storage space and serves customers worldwide. Customers welcome AIP's extensive inbound and outbound experience.



Our Goal: Helping our customers succeed.

AIP works hard to meet and exceed our customer's needs. Built on the principles of strong work ethics and superior customer service, AIP is confident in managing your warehousing needs.

TRANSPORTATION & LOGISTICS



Trucking:

- Vans
- Reefers
- Curtain Sides
- Flats
- Dry Bulk
- Bulk Liquid
- 1 truck scale

Transloading To/From:

- Tank cars
- Tanks
- Trailers
- Box cars
- Covered Hopper Cars



Rail:

- CSX serving railroad
- 70 spots of rail transloading & storage



Products Handled:

- Caustic Soda
- Acids
- Fertilizer
- Urea
- Plastics
- Corrosives
- Petroleum
- Vegetable Oils
- AG Products
- Glycols

LIQUID BULK TRANSLOADING

Capacity:

- 5 stainless, insulated & heated tanks
- 6 truck loading spots
- Tanks ranging in size of 40K - 70K gallons
- Total terminal liquid capacity: 260K gallons



WAREHOUSING

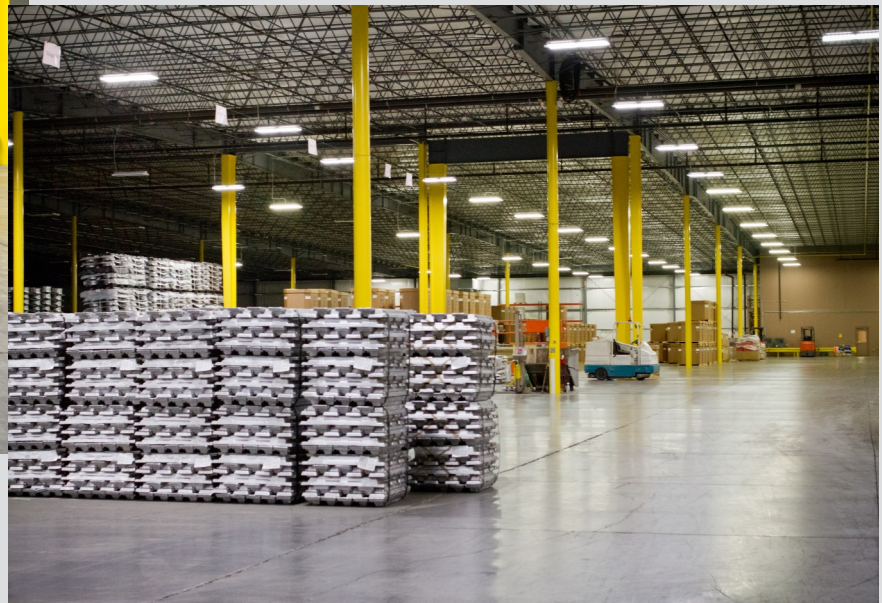
540K square feet of indoor storage space

- 70K square feet refrigerated storage
- 200K square feet indoor rail access



Warehouse Amenities:

- Security system
- Temperature monitored
- Access controlled
- Complete sprinkler system
- WMS inventory controls
- Full EDI capabilities
- 24/7 Internet visibility of customer inventory
- Pallet storage





SERVICE UPGRADES

Upgrades Available:

- 24/7 Operations
- Packaging
- Shrink wrapping
- Banding
- Sorting
- Collating
- Toting
- Drumming
- Gaylord filling
- Bagging
- Labeling
- Blending
- Heating capabilities:
steam boiler

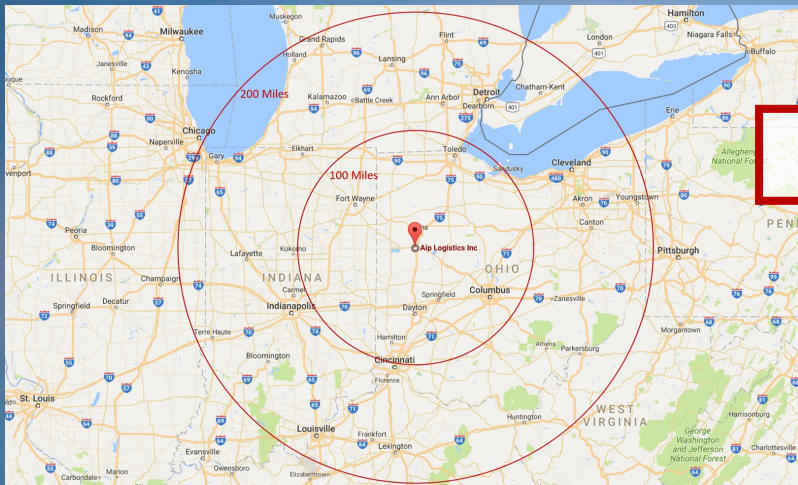
Other Customized Service Upgrades available upon request.



OUR CORE VALUES

At AIP:

- We create a work environment that has **SAFETY** in mind first.
- We work as a **TEAM**.
- We provide the **APPEARANCE** our customers will be proud to be associated with.
- We **INNOVATE** material and handling solutions for our customers.
- We provide the **RELIABLE SERVICE** level our customers demand.



OUR CAMPUS

Conveniently located
just minutes from
I-75 and US-33

OUR CORE COMPETENCIES

The AIP Team will:

- **SAFELY**
- **PLAN**
- **EXECUTE**
- **ACCOUNT FOR**
- **REPORT** to our customers the storage, handling, and transportation of their products.



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